

NOTICE OF JOB OPENING

The following company(s) has job openings. Please refer applicants, **directly** to the prospective employer as requested below in the Application Process section, or by utilizing the Website Address provided. All qualified applicants are welcome to apply. When applying for any position listed, please let the employer know you received their job notice information through the MAXOutreach™ program.

If you have received this fax in error, please contact the MAXOutreach Coordinator at 800-274-8582 Ext. 185 or by email at outreachcoordinator@maximus.com.

Company: Best Buy
Address:

Account Code: Farragut,TN,37922

City: Farragut

State: TN

Zip: 37922

POSITION TITLE: Customer Solutions Assistant Store Manager - Store 1382 Farragut

Job Requisition Number: 12000000MT

Application WebSite: http://www.bestbuy-jobs.com/job/Farragut-Customer-Solutions-Assistant-Store-Manager-Store-1382-Farragut-Job-TN-37922/1769095/?feedId=366&utm_source=maximus&utm_campaign=BestBuy

Details: Customer Solutions Assistant Store Manager - Store 1382 Farragut

Job Number: 12000000MT

Description

At Best Buy, retail is a business that requires constant innovation, new ideas, new ways to delight our customers and new ways to work together. To meet the unique product and service needs of our customers, our stores and operating models are being transformed to shift our focus from product-centric to customer-centric - a move that poises Best Buy to truly offer the entertainment and technology solutions that meet our customers' needs, end-to-end.

The Best Buy Customer Solutions Manager plays a key role on the Assistant Store leadership team. Reporting to the Store General Manager you'll have the opportunity to directly impact the P&L and financial performance of your business. Leverage your skills, unique talents and experience to manage the following functions:

- Drive overall store profitability through positive customer interactions
- Driving total end to end store sales and solutions by enabling and empowering employees to build profitable customer relationships that serve local market needs and promotes field services brand
- Motivates staff to focus on relationship selling, execution of growth strategies, and provide excellent service
- Develops employee's business acumen by coaching and inspiring teams to effectively utilize full range of solutions, growth products and strategies to solve customer needs
- Builds and sustains sales culture where employees understand skills and behaviors required to deliver business results
- Communicates and trains employees on new programs and strategies
- Oversees supervisor led employee orientation/on-boarding, training, development, coaching, regular One-on-Ones, work direction, and performance management
- Performance manages employees, ensuring clear understanding of expectations for their role

In addition to your discipline specific role as Customer Solutions Manager, you'll have the opportunity to challenge yourself with all store responsibilities that drive the overall business by functioning as a Sales Floor Leader and Manager on Duty.

Basic Qualifications:

High School Diploma/Equivalent
2 year Supervisory/Management Experience
3 years Sales Experience
1 year Retail Experience

Preferred Qualifications:

Bachelors Degree in Business Management, Marketing, or related field
1 year Consumer Electronics Experience
Previous Store or General Manager experience a plus

Job: Retail Management

Primary Location: United States-TN-Farragut

Organization: Best Buy US Retail

Job Posting: Mar 8, 2012